



Webster
UNIVERSITY

MISSOURI
DEPARTMENT OF ECONOMIC DEVELOPMENT



BISNIS 



**The Business Information Services for the Newly Independent States -
U.S. Foreign and Commercial Service**

Together With

The St. Louis U.S. Export Assistance Center

In Partnership With

The Missouri District Export Council

World Trade Center St. Louis

The Missouri Department of Economic Development

And

Webster University, School of Business and Technology

Invite You to a Morning Seminar on:

***Fast Track Access to Eurasian Markets: Mechanisms to Help You
Find Qualified Customers in Russia, Uzbekistan, Tajikistan and other
NIS Countries***

Friday, June 17

8:00 a.m. Registration and Continental Breakfast

8:30-11:00 a.m. Presentations and Q & A

11:00-12:30 p.m. One-on-One Meetings

Webster University's Emerson Library, School of Business and Technology

(101 Edgar Road, St. Louis, MO, 63119)

Featured Speakers:

Andrei Vasenyov , BISNIS/U.S. Commercial Service Representative in Khabarovsk, **Russia**

Jahangir Kakharov, BISNIS/U.S. Commercial Service Representative in Tashkent, **Uzbekistan**

Jamshed Rahmonberdiev, BISNIS/U.S. Commercial Service Representative in Dushanmbe, **Tajikistan**

Chris D. Christov, International Trade Specialist BISNIS/U.S. Commercial Service, **Washington, DC**

Randall J. LaBounty, Director, U.S. Export Assistance Center, U.S. Department of Commerce, **St. Louis, MO**

Focus Industries: Agribusiness, Mining, Oil and Gas, Environment, Food Processing, Consumer Goods, Information Technology, Telecommunications, Construction, Franchising, Banking/Finance

Countries Covered: Russia with focus on the Russian Far East, Uzbekistan and Tajikistan AND a global overview of the NIS region and U.S. Commercial Service's programs and network

Presenters: All presenters have strong business development and trade finance backgrounds

For more information contact Mr. Stewart Dahlberg; Tel: (314) 432-6600; **To Register** complete electronic form below and Fax: (314) 425-3381 or Email to: wdahlberg@jdstreett.com; **COST: \$20** Made payable to US. Department of Commerce; payment may also be made in-person the morning of the event with advance registration

REGISTRATION FORM

Number of Attendees: _____

Name(s): _____

Company: _____

Address: _____

Tel: _____

Fax: _____

Email: _____

Check Requested One-on-One Appointments: ☐ Russia Far East; ☐ Uzbekistan; ☐ Tajikistan
☐ BISNIS Washington DC (Appointments shall be subject to availability.)

BISNIS (www.bisnis.doc.gov) is the U.S. Government's primary market information center for U.S. companies exploring business opportunities in Russia and other Newly Independent States. BISNIS provides U.S. companies with the latest market reports and tips on developments, export and investment leads, and strategies for doing business in the NIS. BISNIS has facilitated more than \$4 billion worth of U.S. exports and U.S.-Eurasian business collaboration. BISNIS generates a powerful return on taxpayer dollars; during its 2004 fiscal year BISNIS generated \$280 in U.S. business successes in Eurasia for every \$1 in funding received. In 2004, BISNIS became a unit of the U.S. Commercial Service (www.export.gov), which provides customized solutions to help U.S. businesses succeed in markets worldwide. BISNIS is recognized by Forbes Magazine as "Best on the Web" for information on Eurasia. BISNIS' website is visited by over 1.5 million viewers each month.

USEAC, St. Louis: For 25 years the U.S. Commercial Service of the U.S. Department of Commerce has successfully brought together exporters and importers of U.S. goods and services around the world. Our team of more than 1,500 trade professionals in 105 cities and 150 U.S. Embassies, Consulates and Trade Centers in 89 countries around the world is available to help companies navigate the complex international trade process.

The Missouri District Export Council is an organization of leaders from the local business community, appointed by successive Secretaries of Commerce, whose knowledge of international business provides a source of professional advice for local firms. Members volunteer their time to sponsor and participate in numerous trade promotion activities. They also supply specialized expertise to small and medium-sized businesses that are interested in exporting.

For Missouri Department of Economic Development: Whether your company is experienced in international trade or just starting out, your Missouri Office of International Trade & Investment can help improve your business' competitiveness in the global marketplace. Our staff can assist your company with Trade Information, Trade Counseling, Global Market Research, Agent/Distributor Search, Competitive Analysis, Export Finance Assistance and Trade Events.

A non-profit organization, **World Trade Center Saint Louis** is a licensed member of the World Trade Centers Association (WTCA) serving more than 100 countries around the globe. Our mission is to enhance the region's economic base by promoting and helping area businesses in international trade and investment contacts. We serve small and large enterprises in greater St. Louis... across Missouri... and in Southern Illinois. We help our clients identify global opportunities, and offer education and business services to promote international trade success.

SPEAKER PROFILES

Chris D. Christov

International Trade Specialist – BISNIS/U.S. Foreign and Commercial Service – Washington, D.C.
Tel. (202) 482-4199; Chris_Christov@ita.doc.gov

Mr. Christov has been an International Trade Specialist with BISNIS/U.S. Department of Commerce in Washington, D.C. since December 2001. In this capacity Mr. Christov has worked as country manager for Azerbaijan, Kazakhstan, and is now covering Uzbekistan and Russia/Siberia. Mr. Christov's current industry portfolio includes Telecommunications, Power, Environmental Technologies, Banking and Finance; previously he has also been responsible for Oil & Gas, Transportation/Distribution/Logistics, Mining, and IT.

Mr. Christov provides guidance to US companies with vested interest in Eurasia, and facilitates U.S. exports, investments, and partnerships in the region. Prior to joining BISNIS, Mr. Christov worked as a consultant with the IFC (International Finance Corporation), part of the World Bank Group in Washington, DC.

Mr. Christov holds an MA in International Relations from the Johns Hopkins University, School of Advanced International Studies, (SAIS), in Washington DC, where he specialized in International Economics/Finance and Energy/Environment. He received his BA from Gordon College, MA, where he double majored in International Relations and Political Science, Dec. 1997. Mr. Christov is fluent in Russian, Bulgarian, and French.

Jamshed Rahmonberdiev

BISNIS Representative in Tajikistan – BISNIS/U.S. Foreign and Commercial Service – Dushanbe
Tel: +992 (372) 210350; Fax: +992 (372) 210362 Jamshed.Rahmonberdiev@mail.doc.gov

Jamshed Rahmonberdiev has been BISNIS representative in Tajikistan since February 2004 when BISNIS resumed its activities in Tajikistan. Mr. Rahmonberdiev provides BISNIS with export and partner leads of Tajikistan companies and writes commercial news updates and industry reports. In May 2005 Jamshed was awarded the State Department Franklin Award for organizing the first-ever American Investment Conference in Dushanbe, Tajikistan.

Mr. Rahmonberdiev holds Masters and Bachelors degrees in International Economics from Tajik State National University. He attended training at Central European University in Budapest, Hungary. Mr. Rahmonberdiev worked with the Asian Development Bank in Tajikistan and has worked as a consultant for the International Trade Center's (WTO/UNCTAD) program on regional trade promotion.

Andrei Vasenyov

BISNIS Representative for Khabarovsk, RFE – BISNIS/U.S. Foreign and Commercial Service
Tel./fax: (7-4212) 306-421; cell: 650-690 Andrei.Vasenyov@mail.doc.gov

Andrei Vasenev has represented BISNIS in Khabarovsk since 1993. He is well known and respected both within the U.S. and Khabarovsk business communities. On a regular basis, provides consultancy to the U.S. companies and business-related organizations visiting the Russian Far East. Mr. Vasenev has written more than a hundred overviews describing the local business environment and commercial opportunities for the US companies. The written reports and presentations receive very positive assessment of the American business people for their practical usefulness as well as a preciseness and validity of information contained in them.

One of the founders of the Khabarovsk Rotary Foundation and very active in Rotary, he recently became a member of the Khabarovsk Union of Manufacturers and Entrepreneurs. From Khabarovsk, he is responsible for Khabarovsk Krai, Amur Oblast, Sakha Republic, Jewish Autonomous Oblast, Buryatia, and Chita Oblast.

Jahangir Kakharov

BISNIS Representative in Uzbekistan – BISNIS/U.S. Foreign and Commercial Service – Tashkent
Tel. (998 71) 138-69 76; Jahangir.Kakharov@mail.doc.gov

Jahangir Kakharov has been BISNIS representative in Uzbekistan since November 2003. Mr. Kakharov provides BISNIS with export and partner leads of Uzbek companies and writes country overviews, commercial news updates,

and industry reports on promising developments in these regions. Mr. Kakharov has a specific focus on finance, privatization, and development banking.

Mr. Kakharov holds a graduate degree from Columbia University in New York and has done postgraduate research in economics at Oxford University. He also holds diploma with honors from the Institute of Oriental Studies specializing in International Economic Relations. His past work experience includes Asian Development Bank, ABN AMRO Bank, and the Ministry of Foreign Economic Relations of Uzbekistan. Mr. Kakharov has written a number of articles on privatization and economic policies of Uzbekistan.

Randall J. LaBounty

Director, U.S. Export Assistance Center, U.S. Department of Commerce
St. Louis, Missouri

Randall J. LaBounty has served as Director of the U.S. Export Assistance Center since 1997. The U.S. Commercial Service of the U.S. Department of Commerce is the primary federal agency that markets and promotes USA products and services around the world. Mr. LaBounty is responsible for managing one of twelve regional offices for the Commerce Department serving exporters Missouri, Kansas, Iowa, South Dakota, Nebraska, Kentucky and Arkansas. More than 100 Export Assistance Centers in the U.S. are closely linked with 160 sister offices located in 82 countries, whose purpose is to assist the USEACs and U.S. companies “on location” in growing markets all over the world. Each USEAC provides “One-Stop Shopping” for U.S. exporters seeking marketing advice, export finance or other information and contacts from federal government agencies to expand their sales base overseas.

From 1991-1993, LaBounty served as Principal Commercial Officer at the U.S. Consulate in Calgary, Alberta, Canada, serving the Canadian provinces of Alberta, Saskatchewan and Manitoba. In this capacity, Mr. LaBounty advised U.S. firms about export opportunities in western/central Canada and coordinated trade missions and exhibitions for the Commerce Department in the “Prairie Provinces” in Canada. He also served as the U.S. Embassy's commercial liaison with provincial trade ministries and Canadian trade organizations.

LaBounty joined the U.S. Department in 1983 as a trade specialist. Prior to the Commerce Department, he owned his own small business, and helped establish the International Division of the Iowa Department of Economic Development in Iowa in 1975-1979. LaBounty has traveled the globe extensively and has previously organized trade missions to Europe, the Middle East, South America and Africa between 1979 and 1983.

LaBounty serves as Executive Secretary of the Missouri District Export Council; has served as a member of the Advisory Board of the World Trade Center-Saint Louis; is a member of the World Affairs Council, and serves on the Chancellor's Advisory Council, University of Missouri-St. Louis. In 2003, the Deputy Assistant Secretary of the U.S. Commercial Service recognized the St. Louis USEAC as “Office of the Year” for the Commercial Service. LaBounty received the Director General's Excellence Award in 2001 for outstanding leadership, service and program development activities as director of the St. Louis U.S. Export Assistance Center.